



**ASSOCIATION OF  
COLLEGE AND UNIVERSITY PRINTERS**

54th Annual Conference  
New Haven, CT - home of Yale University  
April 7 - April 11, 2019





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## Letter from the President

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I am delighted to welcome you to New Haven, CT, for our 54th annual ACUP+ Conference. It is exciting to welcome many first-time attendees and to reunite with those who come back year after year.

This is a great location and the home of Yale University. I hope you arrived ready to share your knowledge, listen to others share their experiences, and to meet our supporting partners/vendors that help make this possible. We have a great educational schedule filled with inspirational speakers, panel presentations and user roundtable discussions. This is an outstanding professional development opportunity. Get ready to share, listen, learn, and network. ACUP+ is all about you!



I am very proud of the work that the ACUP+ Board of Directors, committees and members have done to make this a great conference and to make ACUP+ strong. I have no doubt that the organization will continue to grow in the coming years. We are unique in our focus on K-12 and higher education and that makes our message important to the success of your organization.

One thing is certain. ACUP+ is not just a professional organization; it is more than that. We often refer to ourselves as the “ACUP+ family.” That is not just a cliché sentimental term. ACUP+ members genuinely care about one another and have each other’s best interest at heart. That is what makes this organization different and makes your time at this conference special!

Whether this is your first conference, tenth, or fifteenth, on behalf of the entire Board of Directors, thank you for choosing ACUP+. Enjoy the conference!

Regards,

A handwritten signature in black ink that reads "Richard Tussey". The signature is written in a cursive, flowing style.

**Richard Tussey, ACUP+ President**  
Director, IT Auxiliary Services  
Eastern Kentucky University





# *ACUP 2019 Committee Members*

Our committees are the backbone of our organization, meeting each month to discuss initiatives that will grow and sustain ACUP+ into the future.

These members contribute valuable time and service for the good of our association.

## **Finance Committee**

Lora Connaughton, University of North Texas  
Richard Griffin, Central Piedmont Community College  
Mario Maselli, University of Hartford  
*Board Liaison: Robert Donahue*

## **Governance Committee**

Steve Gallagher, Temple University  
John Wesseling, University of Cincinnati  
*Board Liaison: John Wesseling*

## **Marketing Committee**

Penny Bellard, University of Arkansas  
Liz Bowden, Univ. Illinois at Urbana-Champaign  
Donna Horbelt, UTHHealth Houston  
Naomi Quiram, Gustavus Adolfus University  
*Board Liaison: Theresa Roby*

## **Education Committee**

Barbara Childers, University of Illinois  
Tammy Elliott, The University of the South  
June Lewis, Kellogg Community College  
Alex Podmaniczky, Marist College  
Rod Squire, Amherst College  
Dave Weber, Highline College  
*Board Liaison: Lisa Scott*

## **Conference Planning Committee**

Steve Dimond, MIT  
Gina Harris, University of Denver (Retired)  
Laura Lockett, CSU Sacramento  
Jeff Marlow, University of West Georgia  
Laura Sicklesteel, CSU San Bernardino  
*Board Liaison: John Wesseling*

We thank these committee members for their valued contributions to ACUP+.

***Please contact us if you are interested in volunteering on a committee, we need you!***



# ACUP 2019 Board of Directors



**President**  
**Richard Tussey**  
Director, IT Auxiliary Services  
Eastern Kentucky University  
Richard.Tussey@eku.edu



**Vice President**  
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Director, Communication Services  
University of Cincinnati  
John.Wesseling@uc.edu



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Franklin University  
robert.donahue@franklin.edu



**Secretary**  
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Director, General Support Services  
University of Alaska Anchorage  
kjstanford@uaa.alaska.edu



**Member at Large**  
**Theresa Roby**  
Manager, Multimedia and Print Center  
Pennsylvania State University  
tlr7@psu.edu



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Sr. Director of Creative Services  
Bucknell University  
ACUP+ Past President  
LHoover@bucknell.edu



**Member at Large**  
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UTHealth - Houston  
Director, Print Services  
Donna.S.Horbelt@uth.tmc.edu



**Administrative Director**  
**Jennifer Bowers**  
Florida State University (Retired)  
ACUP+ Past President  
Jennifer.Bowers@acup-edu.org



# ACUP 2019 Companion Program

The Companion Program is for ACUP attendee traveling partners that would like to enjoy the New Haven / Hartford area and many surrounding attractions. As a guest at the ACUP conference, you can attend any and all of our conference session and / or join the companion group on its daily adventures Monday, Tuesday, and Wednesday. Of course, you can always set off on your own, but you'll miss the fun and companionship of this group. Be sure to dress casually, wear comfortable walking shoes, and bring a light jacket along with your camera.

## Monday, April 8 ~ Groton and Mystic Seaport Tour



On Monday, the companions will depart the hotel for a day of history as they begin their visit to the *USS Nautilus*, the world's first nuclear-powered submarine in Groton, CT. They head off to lunch at S&P Oyster Co. in the Mystic Seaport Village. Among the 19 acres are more than 50 historic shops, galleries, and trade buildings that reflect the way of life during in a mid-19th century seaport. The Mystic Aquarium is walkable from the Seaport Village for those interested in marine aqua life. The *Charles W. Morgan* is the last of an American whaling fleet that numbered more than 2,700 vessels. Built and launched in 1841, the *Morgan* is now America's oldest commercial ship still afloat. It can be viewed and boarded for those interested.



## Tuesday, April 9 ~ Museum Tour in Hartford and Yale Univeristy



Tuesday, the companions will depart for another full day beginning in Hartford, by visiting the Victorian mansion lived in by one of the greatest authors, Mark Twain. The author lived there from 1874 to 1891 where he created Tom Sawyer and Huckleberry Finn. They will also visit the Harriet Beecher Stowe Center just steps away.

Lunch will be at the River, a waterfront restaurant in Wethersfield. The group will then travel back to New Haven to visit the Peabody Museum of Natural History at Yale University. The museum features fossils of dinosaurs and prehistoric mammals, many dioramas of and collections of Connecticut to the Pacific Islands.



## Wednesday, April 10 ~ Museum and Campus at Yale Univeristy



Wednesday morning, the companion group will walk over to the Yale Center for British Art that houses the largest collection of British art outside the United Kingdom. The collection reflects the development of British art and culture from the Elizabethan period onward. The companions reunite with other conference attendees for lunch at the Yale Divinity School. The Yale Divinity School is interdenominational and completely nonsectarian. Students represent several dozen denominations and faith groups. Instruction is provided in the history, doctrines, and polity of all the major church bodies. After lunch a walking tour of the campus will include a review of the historic buildings and rich history of Yale, the Yale Printing and Publishing in-plant operation, and time to shop at the Yale Bookstore.



## 2019 ACUP+ Conference Schedule

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### *Saturday, April 6*

6:00pm	Meet 1st Flr Lobby	Early Bird Group Dinner Out, Walking
6:00pm-8:30ish pm	TBD	Eat, Drink, Be Merry, You Pay
9:00pm-Midnight	Floor / Room TBD	Hospitality Suite; Late Night Networking

### *Sunday, April 7*

1:00pm-9:00pm	Grand Ballroom	Vendor Exhibit Set-up
1:00pm-6:00pm	2nd Flr Lobby	Registration
1:00pm-9:00pm	York	Award Entry Exhibit
5:30pm-6:00pm	Whitney	Companion Program Meeting Review
5:30pm-6:00pm	Whalley	First-time Attendee Meeting
6:00pm-9:00pm	2nd Flr Lobby / Ballroom	Welcome Reception
9:00pm-Midnight	Floor / Room TBD	Hospitality Suite; Late Night Networking

*All session meeting rooms located on 2nd floor*

*Schedule Subject to Change*



## 2019 ACUP+ Conference Schedule

### *Monday, April 8*

7:00am-8:15am	Temple	Breakfast
7:00am-5:00pm	York	Award Entry Exhibit
8:00am-1:00pm	Grand Ballroom	Vendor Exhibit Set-up
8:00am	2nd Flr Lobby	Companion Program Departs
8:15am-9:15am	College	Sponsor Introductions / Announcements
9:30am-11:00am	College	Keynote: Major League Leadership
11:15am-Noon	College	Keynote: Widen Your Possibilities
12noon-1:00pm	Temple	Lunch
1:00pm-3:00pm	Grand Ballroom	Vendor Exhibit Visit
2:15pm-3:00pm	College	Break-out A: International University Contest
2:15pm-2:35pm	George	Break-out C: Color Without Increased Costs
2:40pm-3:00pm	Chapel	Break-out B: Optimize Print Management & Reporting
2:40pm-3:00pm	George	Break-out C: How VDP Impacts Your Business
3:15pm-4:00pm	College	Break-out A: Wide-format Applications - 101 Intro
3:15pm-4:00pm	Chapel	Break-out B: In-plant Success Stories
3:15pm-4:00pm	George	Break-out C: USPS Direct Mail Integrated Market
4:00pm-5:00pm	Grand Ballroom	Vendor Exhibit Visit
4:00pm-6:00pm	George	Mail Design Professional Study Session
5:30pm-6:00pm	2nd Flr Lobby	Group Departs to Dinner, walking 1 block
6:15pm-9:00pm	Shubert Theater	Dinner
9:00pm-Midnight	Floor / Room TBD	Hospitality Suite; Late Night Networking

## 2019 ACUP+ Conference Schedule

### *Tuesday, April 9*

7:00am-8:15am	Temple	Breakfast
7:00am-5:00pm	York	Award Entry Exhibit
8:15am-9:15am	College	Sponsor Introductions / Announcements
9:00am	2nd Flr Lobby	Companion Program Departs
9:30am-11:00am	College	Keynote: Empowerment & Initiative
11:00am-Noon	Grand Ballroom	Vendor Exhibit Visit
Noon-1:00pm	Temple	Lunch
1:15pm-2:00pm	College	Break-out A: Generations in the Workplace
1:15pm-2:00pm	Chapel	Break-out B: Wide-format Tech - Tips & Tricks
1:15pm-2:00pm	George	Break-out C: Production Digital Color Equipment
2:15pm-3:00pm	College	Break-out A: Manage a Business, Not a Department
2:15pm-3:00pm	Chapel	Break-out B: Wide-format, Flatbed Printing
2:15pm-3:00pm	George	Break-out C: Digital Envelope Equipment Options
2:15pm-5:30pm	Grand Ballroom	Vendor Exhibit Visit / Reception
4:00pm-4:45pm	College	Vendor Technical Panel: Web-To-Print
4:00pm-4:45pm	Chapel	Vendor Technical Panel: Future of Inkjet Printing
4:00pm-4:45pm	George	Vendor Technical Panel: Selecting Substrate Options
4:45pm-5:30pm	Grand Ballroom	Vendor Exhibit Visit / Reception
5:30pm +	Dinner On Your Own	Walkable Restaurants & Night Clubs from Hotel
9:00pm-Midnight	Floor / Room TBD	Hospitality Suite; Late Night Networking

## 2019 ACUP+ Conference Schedule

### *Wednesday, April 10*

7:00am-8:15am	Temple	Breakfast / Announcements
7:00am-9:00pm	York	Award Entry Exhibit
8:15am-9:15am	College	Member & Attendee Meeting/No Sponsors Please
9:15am-9:45am	York	Companions: People's Choice Ballot Count
9:30am-10:15am	College	Roundtable: Identify Your Threats / Opportunities
9:30am-10:15am	Chapel	Roundtable: Specialized Printing - What's Hot
9:30am-10:15am	George	Roundtable: Digital Color Equipment Options
9:30am-10:15am	Wooster	Roundtable: Manage a Business, Not a Department
9:50am	2nd Flr Lobby	Companion Program Departs
10:30am-11:15am	College	Roundtable: Understanding Value to Institution
10:30am-11:15am	Chapel	Roundtable: Training & Staff Development
10:30am-11:15am	George	Roundtable: Envelope Equipment Options
10:30am-11:15am	Wooster	Roundtable: Implementing Web-To-Print
11:15am-12noon	College	Roundtable: Copier Fleet Management
11:15am-12noon	Chapel	Roundtable: Changing USPS Regulations
11:15am-12noon	George	Roundtable: Inkjet Technology
11:15am-12noon	Wooster	Roundtable: Your Professional Development Goals
12:15pm-12:30pm	2nd Flr Lobby	Buses to Yale University
12:30pm-1:45pm	Yale Divinity School	Lunch at Yale University
1:00pm-1:30pm	Yale Divinity School	Jack Callahan Jr., Vice President, Yale University
1:45pm	Groups to do all 3 Tours	Tour Yale Print & Publishing Operation
2:40pm	Groups to do all 3 Tours	Tour Yale University Campus
3:20pm	Groups to do all 3 Tours	Tour / Shop Yale University Bookstore
4:00pm	Last Drop-off Location	Buses Back to Omni Hotel
6:00pm-9:00pm	Grand Ballroom	Cocktails, Gala Dinner and Awards Ceremony
9:00pm-Midnight	Floor / Room TBD	Hospitality Suite; Late Night Networking



## 2019 ACUP+ Conference Schedule

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### *Thursday, April 11*

7:15am-8:30am	Temple	Breakfast
9:00am-10:00am	Temple	General Meeting / Conference Wrap-up

*Safe Travels ACUP+ Friends  
Let your journey be smooth until we meet again.*

**ACUP 2020**  
**March 29 - April 2**





# ACUP 2019 Educational Sessions

## Monday 9:30am - 11:00am, College Keynote: Major League Leadership



Howard Fero

### **Dr. Howard Fero, Ph.D, Professor of Management and Leadership, Director of Master of Arts in Leadership Program, Albertus Magnus College**

Dr. Fero shares stories based on over 100 interviews with current and former Major League Baseball players, managers, and executives that will entertain and strategies that will educate participants. We will learn how the strategies employed by some of baseball's great managers can be used, not only in baseball but in all walks of life, to help cultivate leadership skills.

**About Dr. Fero:** Dr. Howard Fero is the Director of Graduate Leadership Programs and a Professor of Management and Leadership at Albertus Magnus College. He is an author, speaker, professor, consultant, and executive coach who inspires and empowers others to achieve their leadership potential, identify and focus their motivation, and create and work on high performing work teams. Dr. Fero is the author of the book, *Lead Me Out to the Ballgame: Stories and Strategies to Develop Major League Leadership*, which offers leadership strategies to people in all walks of life and is based on over 100 interviews with Major League Baseball players and managers.

## Monday 11:15am - 12:00 noon, College Widen Your Possibilities - Emerging Possibilities for In-plants



Bob Neubauer

### **Bob Neubauer, Editor, *In-plant Impressions***

Bob will share some of the latest trends in the print industry and focus on the convergence of technologies happening in the digital print world. In-plant operations are adding new services to truly become one-stop destinations for multiple media and messaging channels.

**About Bob:** Bob is the editor and content director of *In-plant Impressions*, the only magazine in the world dedicated exclusively to in-plant managers. He has served as editor of the Philadelphia-based publication since October 1994. Prior to that he was a managing editor at *Printing Impressions* magazine. Bob is very active in the U.S. in-plant industry. He attends all the major in-plant conferences, and has visited more than 140 in-plant operations to keep abreast of managers' concerns. Bob has coordinated numerous conferences and seminars for in-plants and has given scores of presentations to in-plant groups in the U.S., Canada, and Australia. He also coordinates In-Print, an annual printing contest for in-plants. Before joining *IPG*, he was a reporter with the *Philadelphia Inquirer*, and also a freelance travel writer for various papers. His book, *Two Wheels and a Map*, chronicles his solo bicycle ride down the East Coast, from Maine to Florida. This is Bob's 24th ACUP conference.

# ACUP 2019 Educational Sessions

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## Monday 2:15pm - 3:00pm, College Konica-Minolta: International University Contest

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Come find out about how you and a team of students can participate and win a trip to Amsterdam! The Konica Minolta International University Contest (IUC) gives students and a team mentor a unique opportunity to engage in an innovative international project, connecting the worlds of academia and business. Engage with your students and have them create a proposal for improving or creating a unique workflow process at their university. Prizes will be awarded to the best proposals on both a national and international level!

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## Monday 2:15pm - 2:30pm, George RISO: Increase Use of Color Without Increased Costs

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### Andre D'Urbano, Director of Sales and Marketing

How do we solve the dilemma that is color printing in the educational sector? It's 2019 and many classes continue to teach complex subject matter in black and white because color has been deemed to be "cost prohibitive". The answer to affordable color lies in a technology that has eliminated toner, uses no heat and can operate at very high speeds. Cut-Sheet Production Inkjet by RISO. Join the discussion and learn how you can increase the use of color without impacting your reprographics budget.

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## Monday 2:40pm - 3:00pm, Chapel Canon USA: Optimize Print Management & Reporting

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### Janine Simmons, Sr. Field Marketing Analyst

The pressure to identify inefficiencies, boost productivity, and eliminate unnecessary costs in printing and document creation has never been greater. As more in-plant print providers look to reduce costs and improve efficiency as part of their strategic business direction, the question remains how to effectively collect and interpret print operation costs and performance. Learn how to implement a print strategy to manage in-plant production printing equipment as well as the office printer fleet.

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## Monday 2:40pm - 3:00pm, George RSA Pre-Release Product Input- How VDP Impacts your Business

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In-plant-only session where your feedback is requested about your: Use of VDP today (tools, complexity), VDP challenges, thoughts on our new ImpactVDP™, and offering ideas about the impact this could have on your in-plant. RSA will include a new free VDP module with WebCRD in our spring release, called ImpactVDP. Attend and provide your input about VDP and get an exclusive pre-launch look at our new offering. Visit our booth post session to share your insights, experience ImpactVDP for yourself, or to watch a demo.

# ACUP 2019 Educational Sessions

## Monday 3:15pm - 4:00pm, College Wide-Format Applications - 101 Introduction



Lorna McKanna-Maulkin

**Lorna McKanna-Maulkin; University of Brighton**  
**Cathy Skoglund; Arizona State University**  
**Kim Stanford; University of Alaska, Anchorage**

In this Break-out Session, in plant representatives will discuss advantages of wide-format digital technology, provide an introduction to the printing and finishing technologies used, and provide insight into most popular product and market areas. Discussion will include types of equipment to look at for the applications/services to offer and size of equipment to consider.

**About Lorna:** Lorna is the print services manager at the University of Brighton situated on the Southeast coast of England (50 miles from London). It is a diverse, cultural, vibrant city with two universities, and a popular tourist destination. Lorna has held the manager post for three years having previously worked for 18 years in educational settings, returning to print where she had her very first job as a print finisher working for her father's printing business. In 2016 she joined the ACPME and quickly became a major champion of their work, and in 2017 she was elected to the board of directors, which she is pleased and proud to represent at this event.



Cathy Skoglund

**About Cathy:** Cathy is senior director of Arizona State University's Print and Imaging Lab. She plays a dynamic role in shaping the future of the Printing Industry's workforce. The Print and Imaging Lab, a vital part of ASU's award-winning marketing communications materials, resides within the graphic information technology-degree (GIT) program, home to more than 1,000 students. Cathy has advanced the lab as a self-funded, hands-on educational experience for ASU students, staff and faculty, delivering a product that meets the demands of a wide range of clients inside and in partnership with the university. She is a recipient of the prestigious Z.A. Prust Industry Achievement Award for her contributions to the graphic arts industry and her support of educational programs within the community as they relate to graphic arts.



Kim Stanford

**About Kim:** Kim has been a member of the Association of College and University Printers since fall of 2013. She has served on the Membership Committee and was subsequently elected to the Board of Directors as secretary in 2016. Kim has worked at the University of Alaska Anchorage since 1990 and was selected as the director of General Support Services at UAA in 2011. General Support Services includes the Copy & Print Center (recharge center), Mailroom & Central Receiving, Surplus & Property, and Recycling. The UAA Copy & Print Center services include digital printing, large-format (including vinyl adhesive) printing and installation, graphic design, and oversight of the campus fleet MFDs. The UAA Mailroom offers interdepartmental mail, USPS, FedEx, and UPS including a walk-up service counter.



# ACUP 2019 Educational Sessions

## Monday 3:15pm - 4:00pm, Chapel In-plant Success Stories



Gary Warren

### **Gary Warren, Fayetteville State University**

### **John Yerger, University of Nebraska – Lincoln**

ACUP+ members will share their operations' strategic plans for growth. How are they saving institutions time and money while showing benefits? How are they re-inventing operations and changing goals and strategies to stay relevant to institutional demands? What new services are they offering for additional revenue? You'll leave with some ideas to make your operation a success story.

**About Gary:** Gary has worked in printing for more than four decades. He began studying the trade, at a vocational school, where he worked as a technician in a quick-print shop. After receiving his diploma, he worked in the position of commercial print shop pressman – operating a Heidelberg KORD and a Heidelberg Windmill—for the next 12 years. He also spent time assisting in the prepress and the bindery departments. From 1995–2015, Gary worked, at the Ohio State University, Wooster Branch, being promoted to printshop manager, in 2008. Gary, his wife, Tamara, and their two children, Autumn and Brad, relocated to North Carolina in 2015, and Gary began work for UNC Pembroke in the Summer of 2017. After just over a year in Lumberton, NC, he had the opportunity to take on print supervisor responsibilities at Fayetteville State University, in Fayetteville N.C. Since becoming a Bronco in October 2017, Gary's helped revamp, reestablish, and reinvigorate the school's in-plant printing division, and build the Bronco Printing Solutions brand.

**About John:** John has been in printing all of his life starting with a family newspaper and printshop. His first job in 3rd grade was collecting used lead "slugs" smelting them down and pouring new "pigs". John has worked in almost every aspect of printing from hot type to cold, letterpress, flexography and offset, sheet-fed and roll-fed. With over 35 years in private sector printing and 12 years of experience in higher education, John has performed tasks from estimating to sales leading more than 28 years of senior management experience specializing in growing print operations. While at University of Nebraska-Lincoln John has increased sales volume and been ranked in the top 10 higher education in-plants in the last two years. UNL Printing is currently installing a six-color Man Roland 40" press with aqueous coater to compliment their 29" six color while expanding their digital footprint possibly with cut-sheet inkjet. John has increased sales and profitability in the three higher education print operations he managed and added new services and equipment such as converting from small offset to digital operation.



John Yerger

## Monday 3:15pm - 4:00pm, George USPS Course Curricula in Direct Mail Integrated Marketing

### **Presenter: Victoria Stephen – Director, Mailing Services, U. S. Postal Service**

Vicki, Director Mailing Services and Representatives from the PCC will provide information on their resources available to college and universities for course curricula in direct mail marketing. They have full semester or module programs for educational enhancement in the mailing industry. They also offer internships and work-study programs for real-life work experience. This may be an opportunity to work with your academic departments that offer design programs.

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# ACUP 2019 Educational Sessions

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## Monday 4:00pm - 6:00pm, George Mail Design Professional Study Session

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### Naomi Quiram EMCM, MDP, MDC, Gustavus Adolphus College

A Mailpiece Design Professional (MDP) study session will be offered at the ACUP conference this year. The MDP certification is the only mailpiece design certification program approved by the U.S. Postal Service®. The session will help you prepare for the online examination that you can take after the conference at your own pace. Certifications can and do make a difference and this is relevant to both print and mail sides of your operation.

**About Naomi:** Naomi is the director of Print and Mail Services at Gustavus Adolphus College, with responsibility for incoming and outgoing letters and parcels, on campus mail, production printing, wide format and sublimation printing and the managed print program. She is MDP certified and requires that all permanent staff in Print and Mail Services maintain MDP certification. She has provided support and MDP study sessions for Colleagues and is committed to lifelong learning both professionally and personally. Naomi is excited that ACUP+ is offering support of members pursuing a professional certification.

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## Tuesday 9:30am - 11:00am, College Keynote: Empowerment and Initiative, Tracy Knofla

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Tracy Knofla

### Tracy Knofla, MS

For staff and supervisors alike, this session teaches participants how to take more control at work and how to create an environment where employees feel ownership and a high level of motivation to succeed.

**About Tracy:** Tracy has conducted hundreds of outstanding presentations, seminars and workshops. Tracy is a co-owner and a featured presenter for High Impact Training. She and her business partner started High Impact Training in 1995 in order to fill a substantial training need within the higher education, business, government, and associations marketplace. Tracy feels she was born to be an educator—in the very broadest sense of the word. Her educational and professional background contribute to her inspirational, interactive and highly motivational training style.

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## Tuesday 1:15pm - 2:00pm, College Generations in the Workplace

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### Tracy Knofla, MS

Participants will identify important characteristics of their generation and how the generation in which they were raised influences current actions and decisions. They will also learn more about the other generations and determine ways to work more effectively.



# ACUP 2019 Educational Sessions

## Tuesday 1:15pm - 2:00pm, Chapel Wide-Format Technical Tips & Tricks



Wesley Grigg

**Wesley Grigg; Elon University**  
**Tom Lydon; Bucknell University**  
**Chris Myers; Arizona State University**

In this Break-out Session, ACUP+ members will share some of their challenges and mistakes they made along the way and how they changed the production method to achieve better results. This session and discussion will be continued in a roundtable format.

**About Wesley:** Wesley is manager of Print Services at Elon University. He began his career in printing in 1987 as a paper cutter at a large print and packaging company, where he was trained as an offset press operator. After four years, he decided to return to college full-time. He worked for a small family-owned printing company during college where he stayed for five years running AB Dick 9850, Ryobi 3302, and various types of bindery equipment. In 1996, Wesley changed jobs and went to work for International Minute Press where he was promoted to production manager. In 1999, he moved across the state to his current home in Alamance County, North Carolina, and took a job as production manager of a PIP Printing franchise. Wesley was promoted to sales shortly after and did that for about eight years and changed jobs again in 2008, just before the housing market crash, to try and get closer to home. After one year at the local Sir Speedy as an outside sales rep, the position at Elon came open which he took and has been there since then.



Tom Lydon

**About Tom:** Tom is the director of Bucknell's Publications, Print & Mail department. He has been with Bucknell University for over seven years with a total of 14 years in university in-plant experience. Bucknell's equipment includes four digital devices, one offset press, two wide-format printers, a small format flatbed UV printer, a wide-format laminator, full offline bindery, an online storefront, and fleet management. Campus mail, bulk mail, and student mail services are also managed within the department. Tom finds gratification in working with his staff, exploring new technologies and equipment, and producing projects that help fulfill Bucknell's goals. This is Tom's fourth ACUP+ conference he has attended including his first which was the 2012 conference hosted at Bucknell University.



Chris Myers

**About Chris:** Chris is the director at the ASU Print and Imaging Lab. He has worked in the print industry for over 25 years. His previous work experience in leading-edge digital print production and his support of student learning and life guidance make him the perfect fit for directing our production staff. Chris leads the team developing strategies for quicker workflow, executes comprehensive print production and manages suppliers for best value, quality, service. He implements new technologies, maintains performance, and coaches team members to grow to their utmost potential. He is an advocate of department collaboration enabling the student workforce to manage complex projects throughout the lab. Chris is responsible for producing projects with maximum quality and delivering on or before the given timeframe. His calm demeanor successfully motivates the team enabling the Print Lab to provide plans for production with extremely tight deadlines.

# ACUP 2019 Educational Sessions

## Tuesday 1:15pm - 2:00pm, George Production Digital Color Equipment Options



Tammy Elliott

**Tammy Elliott; University of the South**  
**June Lewis, Kellogg Community College**  
**John Heine; Yale University**

With a vast array of equipment choices, ACUP+ members will share what equipment they are utilizing. The discussion will include why they chose one brand over another, the options they considered for in-line vs. off-line finishing capabilities, and the pros and cons of adding fifth or sixth station color. They will also discuss on-going service and billing issues which will be a continued discussion in a roundtable format.

**About Tammy:** Tammy is director of Print Services at the University of the South, a private liberal arts college in Sewanee, Tennessee. She began working in University Relations in 1988 as a temp and was hired as a full-time employee in 1989, serving as a part-time mailroom assistant and part-time church relations/foundation relations secretary. In 1990, she transferred to Print Services as a word processor, where she was one of two whose primary function was to support 150 faculty members, provided backup to the University switchboard operator, and was copyright clearance coordinator. She became director in 2012 of the four-person shop, which has all digital equipment and offers graphic design support to internal and external customers. As director, Tammy oversees the University copier fleet and provides graphic design assistance to the University's design director. Tammy has a B.S. degree in criminal justice administration from Middle Tennessee State University. An ACUP+ member since 2012, she currently serves on the Education Committee.



June Lewis

**About June:** June is the operations specialist in Print and Document Services for Kellogg Community College and has been with the college since October 2003. She strives to keep the department services relevant and diversified, control and reduce costs, and implement time saving processes to improve work flow of their small two-person department. In 2019 June will reach the 35th-year mark in printing with experience in in-plant, small and large commercial printing along with mail and fulfillment. She is also certified as a USPS Mail Design Professional and currently serves on the ACUP+ Education Committee.



John Heine

**About John:** John is currently a digital print production and auto finishing manager at Yale Printing and Publishing Services (YPPS). He began working at Yale in 1983 in the computer room of Administrative Data Services (ADS), where his primary duties included printing hundreds of reports for the general accounting office that included records of money spent by any department across the entire university. After 10 years in the ADS computer room, John transferred to the RIS department (later to be renamed YPPS). Here, he worked on digital printing or taking hard copies or digital files and printing them on Docutech or Xerox machines. As the years passed, John continued to move up in the YPPS organization becoming a lead and then expeditor in the pre-press area. As an expeditor, John reviewed files coming into YPPS, delegated jobs to the pre-press group, handled job tickets, brought jobs to the production floor, and most importantly acted as an information resource for the pre-press and design groups as to the best way to run a particular job. Today, he spends a lot of time organizing job workflows, with his biggest challenge being deadlines and the expectation of faster turnaround times.

# ACUP 2019 Educational Sessions

## Tuesday 2:15pm - 3:00pm, College Manage a Business Not a Department



Penny Bellard

**Penny Bellard; University of Arkansas**

**Barb Childers; University of Illinois, Urbana – Champaign**

**Dave Weber; Highline College**

Yes, in-plant operations on campus are one department out of multiple units in a complex campus environment. Funding sources can range from auxiliary chargeback to full funding within different reporting structures. To stay viable and integrated within your institution and continue to succeed, you have to run your operation like a business. ACUP+ members will share their insights on how they manage the complexities of a business within an academic environment.

**About Penny:** Penny arrived the University of Arkansas in 1994 from Gaylord's Opryland Hotel in Nashville, Tennessee. She began her university career in the Payroll Office within the Human Resources Department and from there entered the world of print as the accountant for Printing Services. Penny is now the director of the Post Office; Mailing Services; Campus Managed Print; Passport Services, and the on campus Copy & Ship Center. The 16-staff operation offers all of the services mentioned above and is currently working to bring about the change from a profitable Departmental Copier Program to a more campus budget friendly Campus Managed Print solution.



Barb Childers

**About Barb:** Barb is the director of Illini Union Document Services and Campus Mail and associate director of Illini Union at University of Illinois at Urbana-Champaign. When Document Services marked its 100th Anniversary in June 2018, Barb celebrated completing three decades with the department. During her 30+ years, she has been the junior proofreader, copyright clearance coordinator, quick copy manager, acting business manager, interim IT coordinator, and now the longest-serving director. In addition to six job titles, Barb has been part of three University divisions, reported to eight bosses, and called 14 offices home. Through all the transactions, the one constant has been a commitment to providing quality printing-related services to the University of Illinois, the institute from which Barb has earned three degrees: journalism (B.S. '85), psychology (B.A. '86), and library & information science (M.L.S. '95). Go Illini!



Dave Weber

**About Dave:** Dave is an experienced printer/lithographer, printing production coordinator, and instructor of graphic communications at Highline College in Des Moines, Washington since 1995. He is a 1989 graduate of Highline College (A.A.S. in offset printing) and a 2002 graduate of Southern Illinois University, Carbondale, (B.S. in workforce education and development program). He has served in his present position of print services manager at Highline College since 2014 and production manager since 1995. He volunteers on several committees in the Seattle area: Auburn, WA School District Visual Communications Program, Pacific Printing and Imaging Association (PPIA) PrintEd Trust, and the "Serve the Vets" Potluck Volunteer Team at Highline College, and the ACUP+ Education Committee.

# ACUP 2019 Educational Sessions

## Tuesday 2:15pm - 3:00pm, Chapel Wide-Format – So You're Dreaming of a Flatbed



Elizabeth Bowden

**Elizabeth Bowden; University of Illinois, Urbana - Champaign  
Laura Sicklesteel; California State University, San Bernardino**

In this Break-out Session, two in-plant representatives will share with you some of the key questions you should be asking before investing in this technology. Areas of consideration: Do you have floor space in your operation for equipment and consumable storage; what are the main applications your campus needs, what media are you printing on; how do we integrate with other equipment and finishing; what are the price points including equipment, consumables, upkeep, and staffing (evaluating the R.O.I)?

**About Elizabeth:** Elizabeth is the duplicating services manager for the Illini Union Document Services & Campus Mail at the University of Illinois at Urbana-Champaign, where she manages both the print and mail operation. She graduated from the U of I with a bachelor of fine arts degree and has been with the department for almost 18 years. Prior to becoming duplicating services manager, she was distribution clerk, printing production assistant, and pre-press technician. She has a penchant for posters and all things wide-format, in addition to exceling at Franken-filing in order to get customer files to work. Most recently, she received her Executive Mail Center Manager certification and is a USPS platinum level professional. She has also completed the Human Resources Series Curriculum for Managers on the Urbana campus.



Laura Sicklesteel

**About Laura:** Laura is the manager of Printing Services at California State University, San Bernardino, and has been with the university for 29 years with an additional 15 years' experience in commercial printing prior to joining CSUSB. With nine full-time employees and four student assistants, her shop consists of offset presses, digital devices, one inkjet press, three wide-format printers, 64" wide-format laminator, and a full off-line bindery. She also manages secure shredding operations and fleet management. Her shop is currently undergoing a 2,600 sq ft expansion of her facility and equipment acquisitions to enhance wide-format operations and introduce flatbed printing and contour cutting to the university. Laura currently serves on the ACUP+ Planning Committee.

# ACUP 2019 Educational Sessions

## Tuesday 2:15pm - 3:00pm, George Digital Envelope Equipment Options



Robert Donahue

**Robert Donahue; Franklin University**

**Judy Peace; University of Regina**

**Richard Tussey; Eastern Kentucky University**

Many operations have left offset behind and are utilizing only digital equipment for production. ACUP+ members will share what equipment they are utilizing for envelope printing as the technology continues to improve. The discussion will include why they chose one brand over another, the options they considered, and on-going service. If it's time to upgrade, this session is for you.

**About Robert:** Bob is the director of purchasing, mail, and printing solutions at Franklin University in Columbus, Ohio. He has been in this position since 2007. He is a graduate of Mount Vernon Nazarene University where he majored in business administration. In his current capacity, Bob has been the driving force in the transformation of Franklin University practice of outsourcing all marketing and internal use print jobs to its current in-house print operations. This operation now produces more than 95% of print requirements for Franklin University, Urbana University, and several local not-for-profit organizations. Currently, he is serving on the Board of Directors of ACUP+ where he holds the position of treasurer.



Judy Peace

**About Judy:** Judy has been the manager of Printing Services at the University of Regina for the past 12 years where she works with a staff of nine. Prior to that she worked in the private sector for both small and large print shops and has over 40 years experience in the printing industry where she started in the graphics/prepress area as a designer. She is currently the president of the CUPMAC association in Canada.



Richard Tussey

**About Richard:** Richard is the director Printing & Mail Services for Eastern Kentucky University, located in Richmond, Kentucky. He is responsible for managing ECU Printing & Mail Services as well as the outsourcing of high volume print and mail for the University. Richard also manages the University's copier and printer fleets. He is a former faculty member at ECU. He left the University to work in the commercial printing & prepress industry for 16 years before returning to ECU in 1999. In the last 20 years at ECU, he has experienced great opportunities and ongoing changes at the University. The last six years have been dominated by financial and budget changes within the University that have significantly changed how we deal with customers, production and services. A longtime member of ACUP+, he has served on ACUP+ committees and is the president of ACUP+.



# *ACUP 2019 Educational Sessions*

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**Tuesday 4:00pm - 4:45pm, College  
Shopping for Web-to-Print Software**  
*Moderator: Donna Horbelt, UTHealth*

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**Tuesday 4:00pm - 4:45pm, Chapel  
Future of Inkjet Printing**  
*Moderator: John Yerger, University of Nebraska Lincoln*

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**Tuesday 4:00pm - 4:45pm, George  
Selecting Substrate Options**  
*Moderator: Kim Stanford, University of Alaska Anchorage*

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**Wednesday 8:15am - 9:15am, College  
ACUP+ Annual Member & Attendee Meeting / No Sponsors Please**

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**ACUP+ Board of Directors**

This is the annual member meeting and open to ALL educational in-plant attendees. The Board will review the activities of the association over the past year, including changes that have been made to the constitution and by-laws. A review of the updated ACUP+ strategic plan will take place along with the accomplishments the organization has made in the last year. This session is important for all educational in-plant attendees to join in and share their thoughts on the state of the organization.





# *ACUP 2019 Educational Sessions*

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## **Wednesday Morning Roundtable Discussions**

These discussion roundtables cover sessions that have been presented throughout the conference along with some new ideas to explore. They are intended to allow further discussion or questions on those topics. If you missed a session because you were attending another, it also offers you a chance to get the valuable information you wanted.

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### **9:30am - 10:15am**

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**College = Identify Your Threats / Opportunities**

*Moderator: Richard Tussey, Eastern Kentucky University*

**Chapel = Specialized Printing - What's Hot**

*Moderator: Penny Bellard, University of Arkansas*

**George = Digital Color Equipment Options**

*Moderator: June Lewis, Kellogg Community College*

**Wooster = Manage a Business, Not a Department**

*Moderator: Dave Weber, Highline College*

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### **10:30am - 11:15am**

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**College = Understanding Value to Institution**

*Moderator: Cathy Skoglund, Arizona State University*

**Chapel = Training & Staff Development**

*Moderator: Tammy Elliott, University of the South*

**George = Envelope Equipment Options**

*Moderator: Robert Donahue, Franklin University*

**Wooster = Implementing Web-To-Print**

*Moderator: Donna Horbelt, UTHealth*

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### **11:15am - 12:00noon**

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**College = Copier Fleet Management**

*Moderator: John Wesseling, Cincinnati University*

**Chapel = Changing USPS Regulations**

*Moderator: Tammy Elliott, University of the South*

**George = Inkjet Technology**

*Moderator: John Yerger, University of Nebraska Lincoln*

**Wooster = Your Professional Development Goals**

*Moderator: Donna Horbelt, UTHealth*



# ACUP 2019 Educational Sessions

Wednesday 1:00pm - 1:30pm, Yale Divinity School  
**Yale Dignitary Presentation - About ?????**



Jack Callahan, Jr.

## Jack F. Callahan, Jr., Senior Vice President for Operations, Yale University

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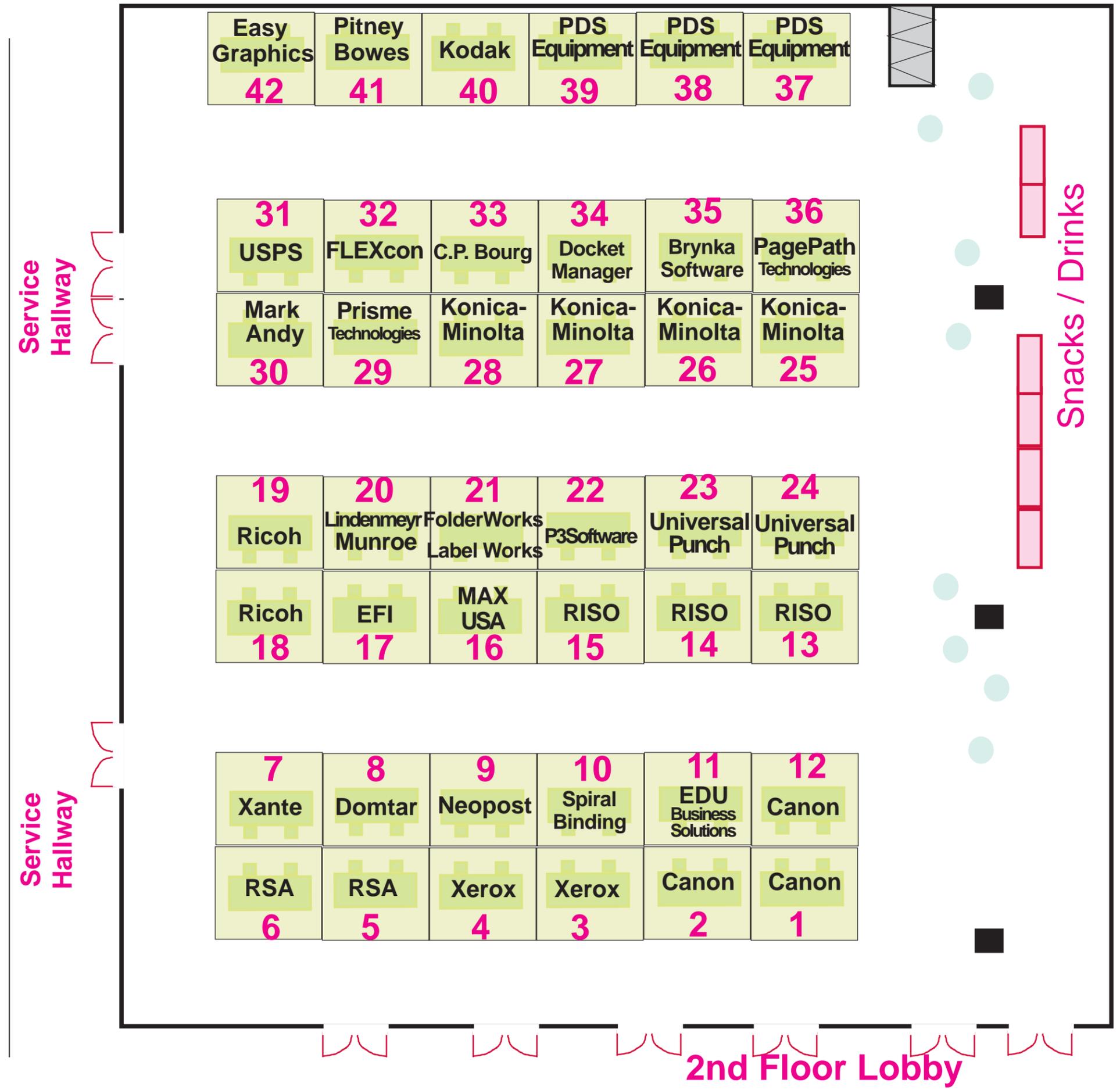
**About Jack:** Jack was appointed the inaugural senior vice president for operations in June 2016. In that capacity, he serves as the university's chief operating officer overseeing Finance, ITS, Administration, HR, Facilities, Hospitality, Real Estate, and New Haven Affairs. Having grown up in the New Haven area, Jack earned a B.A. at Yale in 1980 and an M.B.A. from the Amos Tuck School at Dartmouth in 1986. He has held leadership positions at a number of major global organizations. He began his career as a consultant in the New York and London offices of McKinsey and Company. He then held roles of increasing responsibility at General Electric before moving to PepsiCo in 1996, where he served as its senior vice president of corporate strategy and development, senior vice president of investor relations, and chief financial officer for Frito Lay International. In 2006 he became chief financial officer and executive vice president of Dean Foods Company where he served until 2010. Most recently, Mr. Callahan was executive vice president and chief financial officer of S&P Global (formerly The McGraw-Hill Companies), in New York City. He was also a member of the board of directors of MetroPCS until it merged with T-Mobile and the Dallas Theater Center.

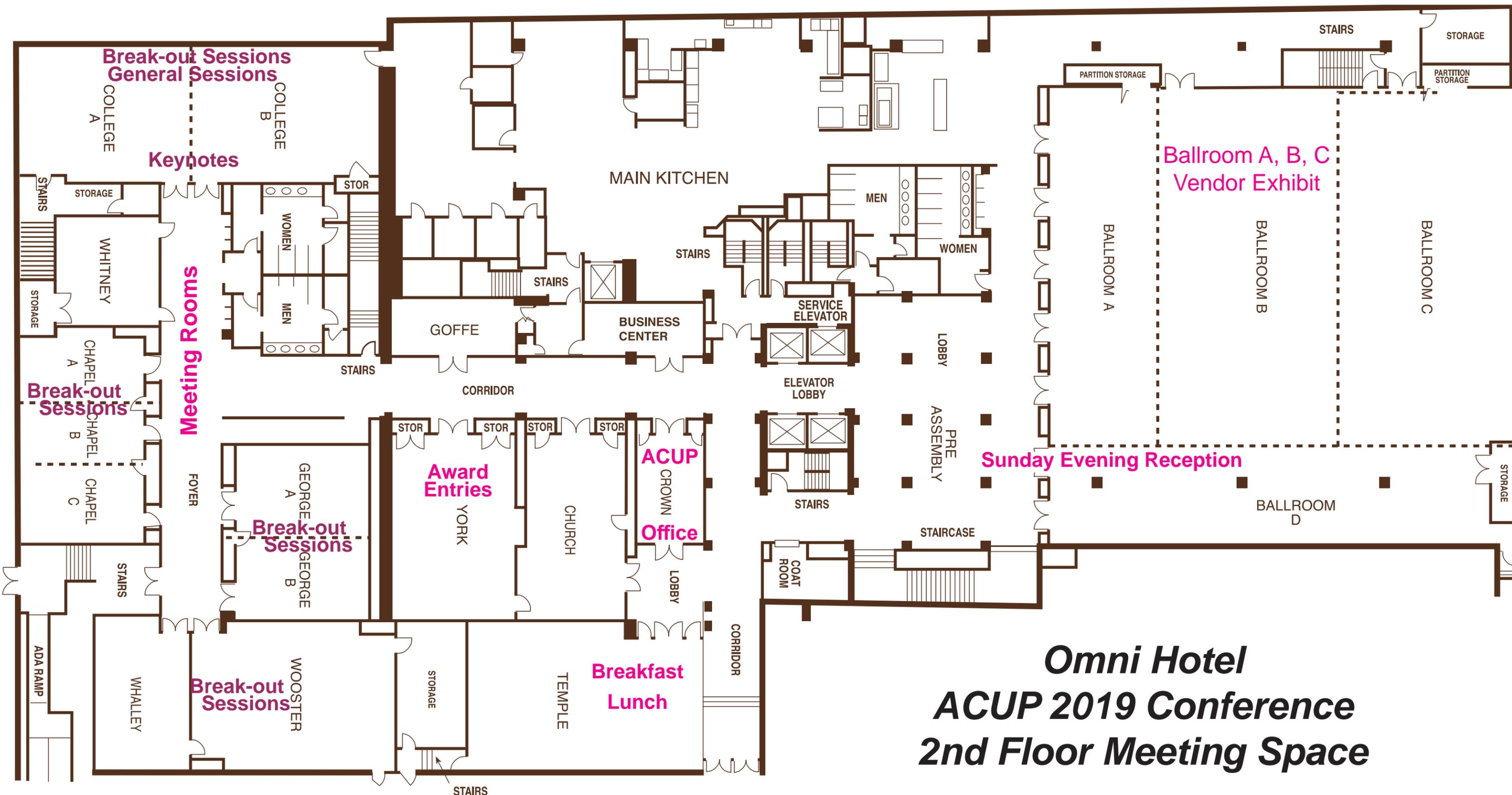


# Vendor Exhibit Grand Ballroom A, B, C

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- 33 C.P. Bourg, Inc
- 34 Docket Manager
- 8 Domtar
- 42 Easy Graphics
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- 7 Xante Corp
- 3, 4 Xerox

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**Omni Hotel**  
**ACUP 2019 Conference**  
**2nd Floor Meeting Space**

# Award Entries - cast your ballot for People's Choice Award

Digital Single Page	#2028	Arizona State University	Spring Celebration Invites
Digital Single Page	#1959	Bucknell University	President's Birthday Cards
Digital Single Page	#2009	Fayetteville State University	Fast Facts
Digital Single Page	#2018	Harper College	Hope Giving Circle Newsletter
Digital Single Page	#2013	Iowa State University	ABE Occupational Brochure
Digital Single Page	#2062	M.I.T.	Civil & Environmental Engineering Handout
Digital Single Page	#2017	Messiah College	Uprooted Poster
Digital Single Page	#1998	Oregon State University	Signing Day Invite
Digital Single Page	#2046	Sacramento State	Student Success Brochure
Digital Single Page	#2067	University of California Davis	Art Cards
Digital Single Page	#2073	Univ. of Illinois Urbana Champaign	Clappers
Digital Single Page	#2018	University of New Hampshire	Open For Business
Digital Single Page	#2059	University of North Texas	Richardson Region Harmony School Stem Posters
Digital Single Page	#1949	University of West Georgia	Ignite Brochure
Digital Single Page	#2039	Yale University	Physical Medicine and Rehab Brochure
Digital Single Page	#1988	University of Maine	50 Things To Do Before Graduation
Digital Multiple Page	#2031	Arizona State University	GIOS Prospectus Book
Digital Multiple Page	#1955	Bucknell University	Bucknell Media Booklet
Digital Multiple Page	#2035	Community College of Philadelphia	Oh Dear, What's a Career
Digital Multiple Page	#2020	CSU San Bernadino	In Dignity Catalog
Digital Multiple Page	#1967	Eastern Kentucky University	The Chaffin Journal 2018
Digital Multiple Page	#2006	Fayetteville State University	Chancellor's Report
Digital Multiple Page	#1945	Franklin University	College Credit Plus Brochure
Digital Multiple Page	#1982	Gustavus Adolphus College	Christmas in Christ Chapel Program
Digital Multiple Page	#1985	Highline College	Arcturus 2018 Magazine
Digital Multiple Page	#2025	Illinois Wesleyan University	IWU Magazine
Digital Multiple Page	#2015	Iowa State University	Library Emergency Flip Chart
Digital Multiple Page	#2061	M.I.T.	M.I.T. Portugal Program Book
Digital Multiple Page	#2014	Messiah College	Postal Services Handbook for Students
Digital Multiple Page	#1995	Oregon State University	Start The Journey
Digital Multiple Page	#2021	University of Alaska Anchorage	Student Life & Leadership Year in Review
Digital Multiple Page	#2063	University of California Davis	Office of Research Annual Report
Digital Multiple Page	#2068	Univ. of Illinois at Urbana Champaign	Health Educators Manual
Digital Multiple Page	#1990	University of Maine	The Art of Science Climate
Digital Multiple Page	#2019	University of New Hampshire	Communications & Public Affairs Year in Review
Digital Multiple Page	#2057	University of North Texas	Toulouse Graduate School Viewbook
Digital Multiple Page	#1973	University of South Carolina	2018 Symphonic Winds Program
Digital Multiple Page	#1953	University of West Georgia	Townsend Center Live Art Playbill
Digital Multiple Page	#2040	Yale University	Kindergarten: Discover Foote School

# Award Entries - cast your ballot for People's Choice Award

Digital Multiple Piece	#2032	Arizona State University	President Crow Holiday Card
Digital Multiple Piece	#1957	Bucknell University	Gibson Snowboarding Hang Tags
Digital Multiple Piece	#2004	Fayetteville State University	Build - Advance - Transform Your Career
Digital Multiple Piece	#1946	Franklin University	Junior Achievement Teacher Guide
Digital Multiple Piece	#2060	M.I.T.	J-WAFS Opportunities for Engagement Folders
Digital Multiple Piece	#2016	Messiah College	Arts Invasion! Fringe Festival, Posters & Napkin
Digital Multiple Piece	#1997	Oregon State University	Strategic Plan 4.0
Digital Multiple Piece	#1969	Penn State University	A Celebration of Philanthropy
Digital Multiple Piece	#2047	Sacramento State	Government Informed Electorate PC Series
Digital Multiple Piece	#2066	University of California Davis	Alumni Weekend SOM 50th Package
Digital Multiple Piece	#2069	Univ. of Illinois Urbana Champaign	NetMath Holiday Card & Envelope
Digital Multiple Piece	#2052	University of North Texas	Wingspan Gala Invitation
Digital Multiple Piece	#2085	UTHealth - Houston	UT Police Certificate & Cover
Digital Multiple Piece	#2041	Yale University	Yale Divinity School Marquand Society Invitation

Offset Single Page	#1960	Bucknell University	President's Holiday Cards
Offset Single Page	#2012	Iowa State University	Admissions Middle School Brochure: Get Ready
Offset Single Page	#1971	Penn State University	The Arboretum at Penn State
Offset Single Page	#1992	University of Maine	2018 Summer University Poster
Offset Single Page	#1975	University of Nebraska Lincoln	Sheldon Museum of Art Brochure
Offset Single Page	#2086	University of North Texas	Mean Green Football Schedule
Offset Single Page	#1951	University of West Georgia	Theatre Company 2018-2019 Season
Offset Single Page	#2083	UTHealth - Houston	Sam Houston State Univ. Life Member Envelope

Offset Multiple Page	#1970	Penn State University	Undergraduate Programs in Business
Offset Multiple Page	#1977	University of Nebraska Lincoln	New Frontiers Publication
Offset Multiple Page	#2053	University of North Texas	NTCT Viewbook
Offset Multiple Page	#1950	University of West Georgia	Old Red Kimono
Offset Multiple Page	#2084	UTHealth - Houston	Nutrition Basics for Patients & Caregivers

Offset Multiple Piece	#1952	University of West Georgia	Admissions Acceptance Package
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Graphic Design	#2030	Arizona State University	Lab Mosaic Business Card Boxes
Graphic Design	#2011	Fayetteville State University	Dept. of Education Retractable Banner
Graphic Design	#1984	Highline College	Discover Your Future
Graphic Design	#2026	Illinois Wesleyan University	Breakthrough IWU Admissions
Graphic Design	#2015	Messiah College	Employee Giving Campaign Mailer
Graphic Design	#1994	Oregon State University	Print is Fun Infinity Brochure
Graphic Design	#1968	Penn State University	2018 Palmer Museum Gala
Graphic Design	#2045	Sacramento State	LAST WORDS Gallery Guide
Graphic Design	#2065	University of California Davis	IRC Program & Postcards
Graphic Design	#2071	Univ. of Illinois Urbana Champaign	100th Anniversary Logo
Graphic Design	#2058	University of North Texas	Salute to Faculty Excellence Invite & Program

# Award Entries - cast your ballot for People's Choice Award

Specialty Printed Products	#1963	Bucknell University	Communications Ornament Gift
Specialty Printed Products	#2005	Fayetteville State University	Out To Lunch Signs
Specialty Printed Products	#1947	Franklin University	Scholar Showcase Awards
Specialty Printed Products	#1986	Highline College	HR Mini Banner / Stand
Specialty Printed Products	#2014	Iowa State University	Taxi / Squad Car Magnets
Specialty Printed Products	#1996	Oregon State University	Perpetual Calendar College of Forestry
Specialty Printed Products	#1989	University of Maine	Bookstore Winter Sales Mugs
Specialty Printed Products	#2051	University of North Texas	Athletics Day Signing Pennants
Shop Promotion	#2033	Arizona State University	ASU Brand Camp Kit
Shop Promotion	#1958	Bucknell University	Publications, Print & Mail Marketing Kit
Shop Promotion	#2003	Fayetteville State University	Gift Bags: Coasters, Rulers, Decals, Note Pads
Shop Promotion	#2020	Iowa State University	Large Format Sample Kit
Shop Promotion	#2000	Oregon State University	Printing Services Packet
Shop Promotion	#2049	Sacramento State	University Print & Mail Rebrand
Shop Promotion	#2024	University of Alaska Anchorage	Large Format Promo Booklet
Shop Promotion	#2064	University of California Davis	Repro Graphics Calendars
Shop Promotion	#2072	Univ. of Illinois Urbana Champaign	100 Year Timeline
Shop Promotion	#1976	University of Nebraska Lincoln	Say It With Print
Shop Promotion	#2077	University of New Hampshire	UNH Printing and Mail Calendar
Shop Promotion	#2054	University of North Texas	PDS Promotional Academic Calendar
Shop Promotion	#2082	UTHealth - Houston	Thanksgiving Wishes & Capabilities Brochure
Shop Promotion	#2042	Yale University	Yale Campus Promotional Video for ACUP
Decals / Stickers	#1956	Bucknell University	Student Parking & Lot Decals
Decals / Stickers	#2007	Fayetteville State University	Bronco Decal
Decals / Stickers	#2016	Iowa State University	Ivy College of Business Sticker Sheet
Decals / Stickers	#1999	Oregon State University	Baseball Championship Decal
Decals / Stickers	#2023	University of Alaska Anchorage	Joe Spenard Stickers
Decals / Stickers	#1974	University of South Carolina	Parking Decals with Variable Barcode
Adhesives / Wraps	#1962	Bucknell University	Management Sustainability Wall Graphics
Adhesives / Wraps	#1981	Gustavus Adolphus College	Copyright Awareness Campaign
Adhesives / Wraps	#2029	Arizona State University	Preparatory Academy Wall Wraps
Adhesives / Wraps	#2008	Fayetteville State University	Student Center Elevator Wraps
Adhesives / Wraps	#1983	Highline College	Community Pantry
Adhesives / Wraps	#2048	Sacramento State	Athletics Airport Signage Basketball
Adhesives / Wraps	#2022	University of Alaska Anchorage	Creekside Wall Graphic
Adhesives / Wraps	#2070	Univ. of Illinois Urbana Champaign	Document Services & Campus Mail Window
Adhesives / Wraps	#2055	University of North Texas	CAS Computing Lab Windows

# Award Entries - cast your ballot for People's Choice Award

Canvas / Fabrics	#1991	University of Maine	Welcome Back Banners
Canvas / Fabrics	#2050	University of North Texas	UNT Eagle Canvas Framed Print
Canvas / Fabrics	#2078	Yale University	Yale Founders Day Celebration

Banners / Displays	#2034	Arizona State University	Innovation Day Pole Banners
Banners / Displays	#1961	Bucknell University	Reunion Class Year Banners
Banners / Displays	#2010	Fayetteville State University	Cleveland Angels Banner
Banners / Displays	#2079	Oregon State University	Out There Banners
Banners / Displays	#2089	University of California Davis	X-Stands Global Affairs
Banners / Displays	#2056	University of North Texas	UNT Mascot "Scrappy" Standee

Posters	#1954	Bucknell University	125 Years of Engineering: Decade Posters
Posters	#3000	Fayetteville State University	Dallas Poster: Dennis Smith Jr.
Posters	#2076	Messiah College	Infidel Marquee
Posters	#2081	Oregon State University	Gymnastics Team Poster
Posters	#2044	Sacramento State	Chamber Ensemble Poster
Posters	#2080	University of California Davis	FOA Posters
Posters	#2087	University of North Texas	Power Ranges Poster
Posters	#2043	Yale University	Tanner Lecture in Human Values

## 2018 ACUP+ Award Winners

Gustavus Adolphus College, Oregon State University, Arizona State University, University of Alaska Anchorage, Eastern Kentucky University, UT Health, Bucknell University, Connecticut College, University of Maine



## 2018 ACUP+ Best of Show

Bucknell University  
Tom Lydon



## 2018 ACUP+ Honorable Mention Winners

Oregon State University, UNC Pembroke, Bucknell University, Central Piedmont Community College, Eastern Kentucky University, Yale University, University of Alaska Anchorage, Connecticut College, Arizona State University, University of North Texas, University of Illinois Urbana - Champaign



## 2018 ACUP+ People's Choice

University of Alaska Anchorage  
Kim Stanford



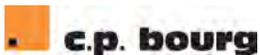


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Brynka is a campus mail & print center software leader with over 35 years of experience. With a modular engine at our core, we can deliver robust applications and seamlessly add them to our web-portal. Our powerful tools offer a unified customer experience that brings simplicity, scalability, and core management with the best deployable solutions for your campus mail center. These solutions include Package Tracking, Intelligent Lockers, High-Density File Folders, Outbound Tracking, Desktop Shipping, Inventory Management, Asset Management, and Print Request. Brynka can be the total package for your mail center. Enhance your student experience today with Brynka!



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We empower our customers with the best flexible automated solutions that enable them to produce on-demand and personalized stitched booklets and perfect bound books. For over fifty years, C.P. Bourg plays a pioneering role and promotes new technologies to adapt to the modernization of the printing world. Our success is based on our core company values: quality, innovation and efficiency. C.P. Bourg maintains a long-standing commitment to the environment. While ensuring that we deliver products of the highest standards, we also engage our employees, suppliers and customers to tackle issues relating to our community and the environment.



### **Canon USA: Gold Sponsor**

Canon U.S.A., Inc. is a leader in digital imaging and printing solutions with one of the broadest portfolios in the industry, offering solutions such as digital presses, production ink-jet presses, wide-format printers, workflow solutions and professional services. Its parent company, Canon Inc. ranks third overall in U.S. patents granted in 2018 and has been among the top among the top 5 U.S. Patent Holders for 32 Consecutive Years.



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Online Ordering; generate extensive reports and ensure your business is running smoothly. Monitor inventory; avoid overstock and downtime with inventory monitoring and purchase order creation. Online Ordering; allow customers to quickly and easily customize, proof, and approve their own orders. Easily track all of your orders with DocketManager's customizable workflow. Track deposits, commissions, and stay profitable with in-depth revenue breakdowns. Manage customers and prospects, from basic contact info to order history and beyond. Generate extensive reports and ensure your business is running smoothly.



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Domtar has the North American market's largest selection of uncoated papers – from high-quality office, printing and digital papers, to innovative converting and specialty papers. But we don't just sell paper. With our private brand expertise, well-known brands and paper industry knowledge, we're the partner dedicated to helping you optimize your business. Whether through product selection, service platforms or inventory management, we're here to serve you for the long-term.

## Thank You ACUP+ Sponsors



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Print Shop Pro® is a web-to-print solution exclusively for in-plants to help increase productivity, automate processes, streamline workflow, reduce costs and improve customer satisfaction. It's being used by government facilities, school districts, colleges, universities, cities, counties, medical centers and corporate in-plants nationwide. Whether your operation is digital, off-set, or both, PSP is capable of tracking every aspect of print shop management. It's easy to install, implement and use. Print Shop Pro® Mail streamlines the entire bulk mail process. Design Conductor® puts you in control of how your organization's images, graphics and messaging are used in printed and digital materials



### EFI: Bronze Sponsor

EFI fuels success. All of us at EFI are relentlessly focused on just one thing: the growth and success of your print business. That's why tens of millions of print professionals worldwide turn to EFI to fuel their success. Our 3,000+ worldwide team members prove our commitment to you every day by developing breakthrough technologies for the manufacturing of signage, packaging, textiles, ceramic tiles, and personalized documents, with a wide range of printers, inks, digital front ends, and a comprehensive business and production workflow suite that transforms and streamlines the entire production process, increasing your competitiveness and boosting productivity.



### FLEXcon Company: Bronze Sponsor

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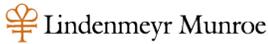
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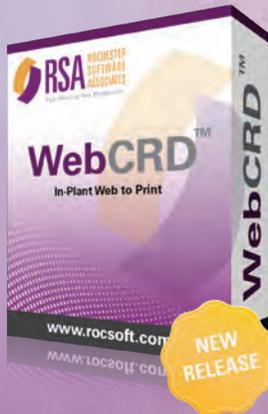


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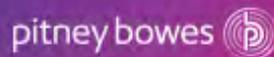


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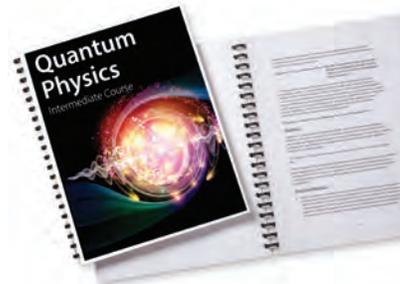
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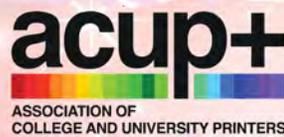


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